

June 20, 2017

Attn: ASA – Aeropuertos y Servicios Auxiliares

Dear Customer,

Rockwell Automation appreciates that ASA – Aeropuertos y Servicios Auxiliares will be making a significant investment in the Allen-Bradley Logix control platform for current and future programs. The Logix Control architecture is the core of our Programmable Automation Controller family which includes ControlLogix, CompactLogix, GuardLogix and Compact GuardLogix products.

The Logix control platform, which began shipment in 1997, is in the Active stage of the product life cycle. We will continue to support that investment into the future.

The Logix control platform is designed with an emphasis on software portability. The hardware will continue to migrate to newer technology that offers better performance, ease of use and more features while maintaining compatibility with software and firmware. We encourage our customers to use the new controllers for new designs and installations as they provide improved performance and better functionality to their application needs. When Rockwell Automation introduces new hardware products, we focus on form, fit and function compatibility with the previous version of that product, so that your engineering investments are preserved and your impact to uptime is minimized, even in case an individual catalog item's hardware may see a change.

Rockwell Automation has a long history of supporting product families and making them available for sale, in some cases, for more than thirty years. Similarly, Rockwell Automation has a major ongoing investment in the Logix control architecture to ensure our customer's investments in the Logix control platform are protected for longer now. Development and enhancement of an integrated architecture such as this is a very large undertaking, requiring thousands of man-years of engineering effort. This investment includes:

- Over US\$750M invested in Logix over the last 20 years.
- Over 400 globally located development and commercial engineers who support technology developments and integrate customer functional requirements into the Logix control platform including hardware as well as design software.
- In 2015, the next generation high performance ControlLogix 5580 was introduced and the CompactLogix 5380 family of controllers in 2016. In 2016 and beyond, the ControlLogix 5580 and CompactLogix 5380 controller families will continue to be extended with additional releases to include integrated safety.

While we cannot predict or promise a specific Logix controller catalog number, our current plan is to have a Logix controller that can solve your existing application through at least 2035. This may be the current controller or a future controller that can solve the application.

Protecting our customer's investment is a significant reason we have an installed base far in excess of two million programmable controllers.

A thorough review of the lifecycle of existing equipment and spares inventory will help assess modernization needs and identify the most contemporary Rockwell Automation products. Options available to help include:

- Product Lifecycle Status tool: Our online product lifecycle status tool can help you determine the lifecycle status of existing equipment. The tool can be accessed at <http://www.rockwellautomation.com/global/solutions-services/capabilities/migration-solutions/product-search/overview.page?>
- Installed Base Evaluation Service Agreement: Rockwell Automation offers an evaluation of an installed base with lifecycle analysis.

Once it is determined that products are to be discontinued, Rockwell Automation's practice is to provide an advanced notice to customers that provides the expected last date of sale, pending component availability. This gives customers advance notice and time to plan for migration. Furthermore, it is our practice to continue to support products after they are removed from general sale. Once a product moves from Active to Active Mature or beyond, the options for support include:

- Repair/remanufacture services: It is our goal to support products for at least five years from the date they are removed from general sale. On occasion, commercial provisions (e.g., availability of components) may dictate unexpected discontinuation of remanufacturing services. Where repair or remanufacturing services are a concern, Rockwell Automation offers a Lifecycle Extension Agreement, as can be described below.
- Lifecycle Extension Agreement: Rockwell Automation offers a Lifecycle Extension Agreement to minimize the risk of operating legacy Rockwell Automation hardware while migration plans to newer technologies are prepared. For products covered by a Lifecycle Extension Agreement, you receive remote and on-site support for discontinued products, access to a "repair reservation" for discontinued products and access to Rockwell Automation owned legacy parts. In other words, this service allows you to ask that we hold for your benefit the components you expect to use in remanufacturing during the term of the contract.
- Migration Services: Rockwell Automaton continues to develop and manufacture the newest technologies in the market place. We would like to assist you with migrating to our new technologies. Rockwell Automation offers migration strategies including conversion and selection tools, consultation, planning and training services to guide you through the process of upgrading your systems at a pace that makes sense for your application and budget.

Rockwell Automation is committed to support your system configuration with a Logix controller including spare parts and services, pending commercial provisions.

I hope that this brief correspondence demonstrates Rockwell Automation's ongoing commitment to the Logix Control platform product line.

Sincerely,



Gregory Gernert
Business Manager
Rockwell Automation